





Project delivery in PNG through sustainable local participation



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Harmony Gold Mining Company Limited



Forward Looking Statements

This presentation contains forward-looking statements within the meaning of the safe harbor provided by Section 21E of the Exchange Act and Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), with respect to our financial condition, results of operations, business strategies, operating efficiencies, competitive positions, growth opportunities for existing services, plans and objectives of management, markets for stock and other matters.

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Forward Looking Statements (continued)

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Newcrest results are reported under International Financial Reporting Standards (IFRS) including EBIT and EBITDA. This presentation also includes non-IFRS information including Underlying profit (profit after tax before significant items attributable to owners of the parent company), All-In Sustaining Cost (determined in accordance with the World Gold Council Guidance Note on Non-GAAP Metrics released June 2013), AISC Margin (realised gold price less AISC per ounce sold (where expressed as USD), or realised gold price less AISC per ounce sold divided by realised gold price (where expressed as a %), Interest Coverage Ratio (EBITDA/Interest payable for the relevant period), Free cash flow (cash flow from operating activities less cash flow related to investing activities), EBITDA margin (EBITDA expressed as a percentage of revenue) and EBIT margin (EBIT expressed as a percentage of revenue). These measures are used internally by Management to assess the performance of the business and make decisions on the allocation of resources and are included in this release to provide greater understanding of the underlying performance of Newcrest's operations. The non-IFRS information has not been subject to audit or review by Newcrest's external auditor and should be used in addition to IFRS information.

Presentation Content

- WGJV Vision
- Benefits & opportunities to PNG
- Services and capability requirements
- Contracting methods
- WGJV governance and compliance
- What is local content, its core principles and objectives
- Local content development timeline
- Landowner participation
- How can you participate and how the WGJV will support
- WGJV contracting requirements
- Project portfolio participation opportunities
- Question time

Partnering towards a sustainable future



OUR VISION is to contribute to the socio-economic upliftment of Papua New Guinea and her people in the course of our development and operation of a safe, competitive, mutually beneficial and multi-generationally sustainable mine in the Morobe Province





Project contribution to PNG Local Participation Potential



- 9.1b Kina (US\$2.8bn) initial capital investment by WGJV
- 17.4b Kina (US\$5.4bn) capital and operational investment by WGJV life of mine
- Estimated 2,500 jobs during construction (employees and contractors)
- Estimated 850 operations jobs (employees and contractors)
- Engagement of local contractors and suppliers
- Local procurement of and contracting for goods and services
- Investment in training, workforce readiness and business development
- Sustainable mine life multi-generational support business potential







Significant and complex project Multi-disciplinary skills & capabilities required



Roads & Bulk Earthworks

Civil Construction

Structural, Mechanical, Piping, Tanks

Electrical, Instrumentation, Controls Steel, Fabrication & Construction

Semi-skilled, Skilled trades

Tertiary Qualified Professionals

Technical specialists

Training & Education Facilities

Human Resources

Road, Air, Sea Transport & Logistics

Fuel, Oils, Tyres

Multi-disciplinary Maintenance & Repairs

Process Plant and Equipment Supply Equipment dealerships & spares holding

Agribusiness

Consulting Services

Accommodation, Residential development Banking, Insurance, Financial services

Medical care and services

Etc.

Etc.

Etc.

WGJV Contracting Methods Based on level of confidence/risk allocation



- Self perform
- Integrated
- Lump sum turnkey
- Design Build
- EPC
- Target cost, Target schedule
- BOO & BOOT
- EPCM
- EPcm
- Cost reimbursable
- Cost plus
- Remeasured
- Etc.

Procurement, Contracting, Local Content Governance and compliance



Procurement & Contracting Mng. Plan

Local Content Specification

> Local Content Plan

National Content Plan

- Refer WGJV website https://www.wafigolpujv.com/
- WGJV Procurement Policy
 - purchasing@wafigolpujv.com
- Anti-Bribery and Corruption
- WGJV Code of Conduct (Whistle-blower) Service
 - http://www.wgjvcodeofconduct.deloitte.com.au/



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To support our position on bribery and corruption, Wafi-Golpu Joint Venture is also committed to promotin cashless payments in its business activities.

WGJV will strictly enforce compliance with Papua New Guinean, Australian and international laws and WGJ

What Is Local Content?



- Local Content is the local economic and social benefits derived from the Wafi-Golpu Project during the different development phases
- These benefits are derived through:
 - Encouraging contracting/sub-contracting and procurement from local businesses
 - Establishing and developing local businesses
 - Enhancing local employment opportunities
 - Training and development of human capability / workforce

WGJV Core principles Local Participation



- Local businesses participation in development and operation of major projects is a globally recognised enabling success factor
- Project/Business returns improve with access to a pool of capable,
 responsive and cost competitive local suppliers who can deliver a range of quality goods and services
- Strong imperative to optimise expenditure on goods and services with local companies wherever they are proven to be competitive on cost, quality, experience and availability with foreign-sourced goods and services:
 - so long as their performance meets WGJV's threshold expectations
- Give preference (subject to capability, capacity, quality, experience and competitiveness) to local suppliers, based on their proximity to the Project and their level of Papua New Guinean ownership
 - Weight evaluation criteria to favour such suppliers
- Building in sustainable Landowner participation from the outset is essential

WGJV commitment to local participation Optimise opportunities for directly impacted communities



Proximity assessment:

- Tier 1 Mine Impact Area (MIA) communities and companies
- Tier 2 Other Project Impact Area (PIA) communities and companies
- Tier 3 Non-Tier 1 and 2's from Morobe Province
- Tier 4 PNG businesses and citizens from outside of Morobe Province
- Tier 5 Expatriates (including PNG citizens)

Level assessment:

- Level 1 businesses wholly owned by PNG citizens
- Level 2 businesses with majority PNG citizens, but part foreign ownership
- Level 3 businesses with majority foreign ownership but with part-ownership by PNG citizens
- Level 4 businesses wholly foreign-owned but located in PNG
- Level 5 foreign-owned businesses not located in PNG

Training

Grass cutters 30

Heavy equipment

180

Drivers 20

operators 40

Workforce readiness

Local Content Development Timeline



Business Opportunities

- Need umbrella Repco operational for fair and equitable allocation
- Establish Lanco's under Repco
- Initial Lanco development opportunities inc. labour hire, fresh food supply, cleaning services, groundskeeping, traffic control.
- Negotiate Post-SML opportunities in Development Forum for MOA

Post-SML Construction Phase Implement MOA and National Content Plan

- State business development grants
- Enterprise Centre
 - Business planning
 - **Business** training
 - Repco / Lanco development
- Selected contract allocations or awards
- **Annual Reports**

Development Foundation

Community **Investments**

- Health
- Education
- Capacity building
- Regional infrastructure
- Agribusiness

Exploration & Pre-SML Phase

Implement Local Content Plan

Employment Preferential

- employment tiers
- MyPotentia
- Labour hire company to facilitate equitably
- Estimate of 200+ jobs between WGJV and Contractors

Development Repco and Lanco establishment

Business

- Limited Repco seed capital
- Capacity building
 - **Business** assessments
 - Business manager
 - Finance manager
- Agribusiness

Training & Employment

SML

Grant

- Preferential participation in around 2,500 construction phase jobs
- Scholarship Program
- Apprentice Program
- Graduate program

Time

Landowner Business Maturity Roadmap



Establish Landowner umbrella Repco Establish SML Landowner Lancos Initial Lanco development pilots:

- Initial Lanco development pilots: labour hire, fresh food supply, cleaning services, groundskeeping, traffic control.
- 4. Plan for initial MOA business targets and timeline

1 2 3 Exploration Phase

- · Low level of existing capability
- Low level of seed capital available
- Need Joint Venture or a high level of WGJV training support
- Lower risk opportunities until skills and capability is developed (solely or through JVs)

5. Embed initial businesses

- Leverage off and grow successful businesses/Joint Ventures
- Development further business opportunities agreed in the MOA requiring larger capital investments
- 8. Advance more complex business opportunities as agreed in MOA
- 9. Seek external opportunities

9

Operational Phase

- Demonstrated capability
- Long term and stable partnership contracts
- Lancos invest in business and skills development for expansion opportunities into more complex contracts
- WGJV support shifts to auditing and specific skills development
- Business planning and marketing to realise external (non-mine related) opportunities

SML Grant

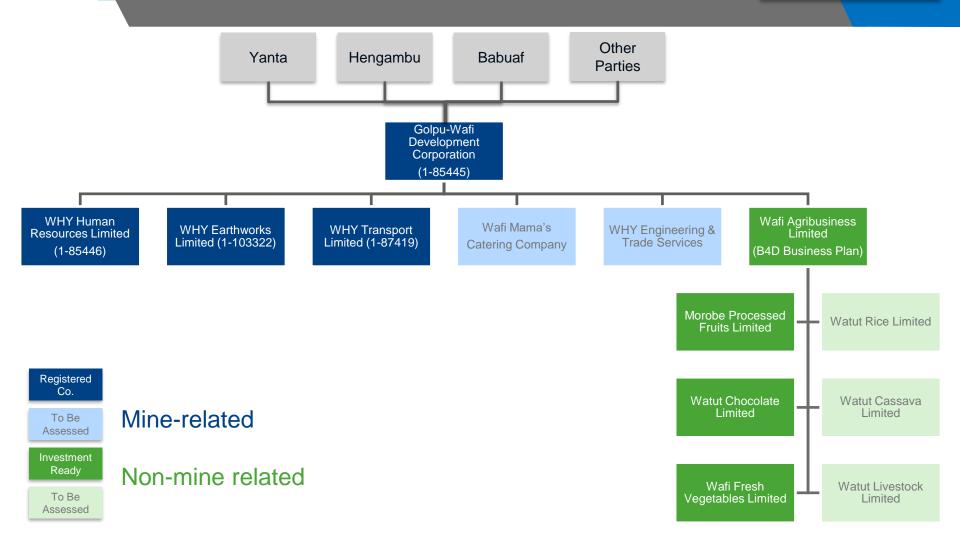
Construction Phase

- Developing increased level of capability
- State should provide seed capital through MOA Bridging Develop. Grant
- Enterprise Centre established to provide business planning, training and support
- Embed and leverage off successful business enterprises, expanding into more complex opportunities

-andowner Company Capability

Landowner participation Potential Repco & Lanco Model





Local participation Key principles and objectives



- Maximise the safe practical participation of local people and improve job skills / capability
- Seek a fair and transparent distribution of benefits that will reach the grassroots (individual) level
- Meet WGJV health and safety, technical, quality, cost competitiveness and other performance requirements
- Joint ventures with Project Impact Area contracting entities need to be commercially competitive and clearly state the longevity/duration of the joint venture
- Not engage in any conduct that is inconsistent with recognized international human rights laws and standards and local laws, including as outlined in the United Nations Guiding Principles on Business and Human Rights
- Not engage in any conduct that is inconsistent with Anti-Bribery and Corruption Legislation and Anti-Money Laundering Legislation

How do you participate?



- All Contractors (and their Sub-Contractors) need to meet WGJV local content key principles and preferences
- Contractors that could reasonably be expected to provide local employment and expenditure opportunities are generally required to prepare a Local Content Plan
- The Local Content Plan details things like inductions, training, local business and employment opportunities, grievance management, key targets, reporting, and the company's supporting resourcing for implementation

How is the WGJV planning to assisting?



- Facilitation of a Workforce Readiness Program for Tier 1 candidates selected from aptitude testing that are available for preferential recruitment (mostly for "unskilled" positions)
- Appointing a suitable labour hire company to support Tier 1 employment
- Supporting the establishment of Golpu Wafi Development Corporation (GWDC), being the recognized umbrella representative company of the host SML Tier 1 communities
- Commence establishment of a Business Enterprise Centre

Local participation requirements Contractor Local Content Plans



Tenders required to submit a Local Content Plan

Induction – social and cultural awareness

Workforce development program (training)

Local employment opportunities (preferential)

Local business opportunities (preferential)

Grievance management and reporting

Local Content targets (KPIs)

Resources for Training & Local Content Coordination

Contract award includes **Local Content Plan** consideration

WGJV Minimum requirements Three main areas



Requirement

Anti-Bribery and Corruption

- Follow the United Nations Convention Against Corruption and the Foreign Corrupt Practices Act (i.e., Anti-Bribery and Corruption and Anti-Money Laundering)
- Not engage in any collusion, anticompetitive conduct or any similar conduct with any other supplier

Safe, Reliable Performance

- Abide by all WGJV Standards, Policies and Procedures
- Be adequately insured (including for public liability)
- Seek independent legal and financial advice as required

lax Compliance

- Compliance with all PNG Laws
- Compliant with all Internal Revenue Commission regulations
- Be registered for GST and withholding tax purposes (where relevant)
- Provide a Certificate of Competence

What this means

- Strict compliance with Anti-Bribery and Corruption and Anti-Money Laundering legislation
- WGJV Participants will not accept ABC and AML exposures
- Breach results in instant contract termination
- Sustainable safe performance is paramount
- All activities are to be in accordance with approved processes
- Breach may result in instant termination
- Proven good standing of contractors/suppliers is mandatory for contract award, and a continued WGJV relationship
- Breach may result in instant termination

WGJV procurement and supply process stages



Steps

Description

Compile procurement package

Define the scope- technical specifications, quality and performance requirements, commercial terms and conditions

Prequalification

Identify potential suppliers- capability, capacity, experience. Potentially a questionnaire to suppliers (if required).

Issue procurement package

Send package to pre-qualified suppliers, includes required information, plus potential site visits, verification of competencies, clarifications and closing dates

Tenders received and Evaluated

Suppliers submit by the closing date.

Technical and commercial evaluation (including local content) via a balanced scorecard.

Contract award

Notification to supplier of success, execution of contract. Issue of purchase order and work commences

Contract management

Ongoing review and monitoring of performance against the contract requirements

Contract award and

advice

management

Local supplier support and development required to achieve core principles – Pre SML grant



Steps	Approach
Prequalification	Pre-SML grant, WGJV will assist local businesses with: - Existing business surveys and supplier database development - Capacity development with select contractors who are selected to participate in early works - Commence Lanco and Repco establishment - Commence training ahead of employment opportunities
	- Local suppliers will be invited to pre-qualify as required
Issue procurement package	Publish Project requirements for goods and services where relevant widely online (web portal site) and in relevant media
Tenders received and evaluated	Evaluation preferences local suppliers, as long as competitive on safety, cost, quality, availability, low/reasonable risk and performance. Look for contractors willing to grow and develop with WGJV.
Contract award and	WGJV to provide advisory support to awarded work contractors to

establish policies and processes, build skills, provide guidance and

management

Local supplier support and development required to achieve core principles - Post SML grant



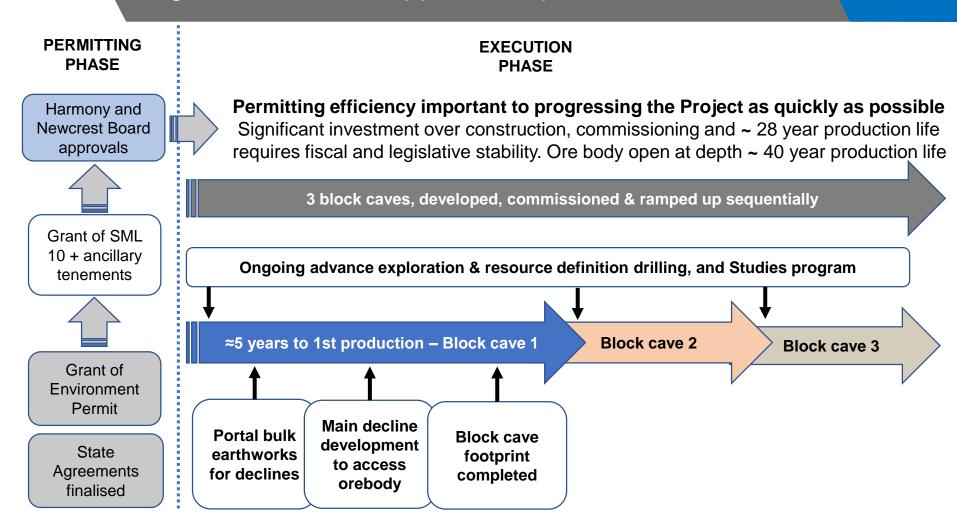
Steps	Approach
Prequalification	 Post SML grant, WGJV will establish an Enterprise Centre to assist local businesses: Existing business surveys and supplier database development Assist with business plan development, gap analysis and capacity development Business development training and some advisory services to address knowledge and skills gaps Lanco and Repco establishment and support (incl governance) Local suppliers will be invited to pre-qualify as required.
Issue procurement package	Publish Project requirements for goods and services where relevant widely online (web portal site) and in relevant media
Tenders received and evaluated	Evaluation preferences local suppliers, as long as competitive on safety, cost, quality, availability, low/reasonable risk and performance
Contract award and	Post SML grant, WGJV to provide advisory support to select suppliers

provide guidance and advice

for a limited period to establish policies and processes, build skills,

Advancing Project to Production¹ Long lead time from approval to production





^{1.} Progression through stages of the Project, and the timing of those stages, is subject to market and operating conditions and receipt of all necessary approvals, including Board approvals

Procurement activities align with approval and staged development phases



Exploration + ~5 years to 1st production from SML grant - Block cave 1

Block cave 2

Block cave 3

Exploration Works (pre-SML grant):

- Road construction and maintenance
- Waste rock dump and magazine construction
- Aggregate crushing and batch plant operations
- Unexploded ordinance clearing
- Bridge construction
- Surveying
- Camp upgrade and operations
- Deforestation and clearing
- Logistics
- Drilling
- Fencing
- Employment across these packages

Full project execution- same as Exploration, plus:

- Bulk earthworks and civils
- Underground mine development
- · Pipeline installation
- New camp construction
- Camp (2-3 locations) operations/services
- Power plant construction?
- · Treatment plant construction
- General construction materials and consumables supply
- · Transport, logistics and traffic control
- · Security and traffic control
- · Plant and equipment hire and purchase
- Construction management services
- Surface and underground drilling
- Environmental monitoring
- Water treatment
- Employment across these packages, plus direct with WGJV (around 2,500 direct roles)
- Late during the execution phase- employment ramp-up in readiness for operations

Operations

- Operational employment (around 850 roles)
- Ongoing underground mine development
- · Ongoing road maintenance
- Camp operations and supply of services and consumables
- Environmental monitoring
- Water treatment
- Vegetation management
- General consumables supply
- Transport, logistics and traffic control
- Plant maintenance (shutdowns)
- Mobile equipment maintenance
- Fuel supply

2018/19 Workplan

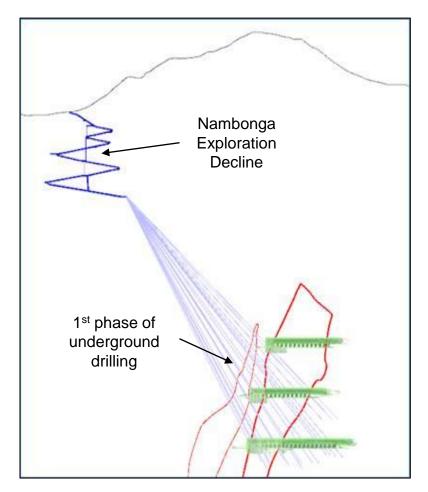


Continuation of workplan planning and preparation, including for:

- Nambonga Exploration Decline advanced exploration
- A new Markham River Bridge safer and improved site access to site, community access to services and markets, and new agribusiness opportunities



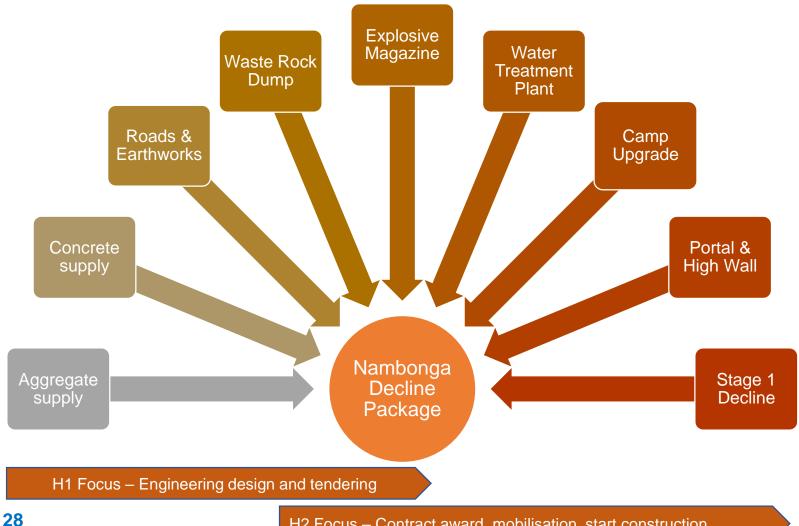
Existing Markham River Bridge near Lae



Nambonga Advanced Exploration Decline

Advanced Exploration – Underground drilling WAFI-GOLPU Nambonga Decline Package





Project site access & agribusiness Markham River Bridge Package



Bridge access

- Northern track design (NAR North section 7.5km)
- Tendering Completed
- Contract award Q3 FY19
- Unexploded Ordinance survey In progress
- Mobilisation and complete track construction in FY19

Bridge piling

- Design and Construct Package
- Tendering Completed
- Contract award Q3 FY19
- Mobilisation and start piling Q3 FY19 continues into FY20

Bridge structure

- Design and Construct Package
- Tendering Completed
- Contract award Q3 FY19
- Mobilisation and start fabrication Q3 FY19 continues in FY20
- Bridge erection FY20

Questions





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For more information, visit us at www.wafigolpujv.com